



### What's News in 2017?




At this time a year ago the whole market was in turmoil, with the exchange rate of the Rand against major currencies almost in a freefall. It now seems as if much of that has recovered, although the uncertainty about the developments in the next month or two is still with us!

In view of this and on a positive note, we announce that BPW has reduced prices of spare parts effective 1st February and will continue with further discounts to our distributors for bulk purchases of fast moving parts. This means a larger discount is possible when a full pallet of drums, or full box of air bags (as example) is purchased instead of smaller volumes. The intention is that this should be passed on to the end customer, in order to pump up the volume sales!

As a leading supplier of trailer running gear in this market, it is our aim to be partners to our customers. Referred to as our **"Mobsys"** philosophy, we strive to be System Partners to trailer builders and Mobility Partners to the transport fleets:

- **System Partners:** Apart from just axles and suspensions, we also offer support with a whole range of ancillary products and services as can be seen on our website.
- **Mobility Partners:** Offers the transport operator total peace of mind with superior product support through wide spread spare part availability (> 100 distributors, dealers and workshops), excellent maintenance training courses and an extended warranty period of 3 years for on-road use.

There will be some exiting new product ideas to be introduced to our market during the course of this year, including an upgraded warranty, extending the current 3 year term even further for specific conditions. (Availability towards Q2).

 <p><b>BPW Bulletins</b></p> <p><b>Basic Axle Steering Maintenance.</b> Lubrication and maintenance follows the same procedure as that of the rigid axles. <a href="#">Read More</a></p> <p>Basic Axle Steering Maintenance in PDF <a href="#">Click Here</a></p>	 <p><b>BPW Distribution Network</b></p> <p>Our NETWORK page is designed to help you find the right partner that can provide support in your region. <a href="#">Click Here</a></p> <p>BPW Spare Parts Service Network List <a href="#">Click Here</a></p>	 <p><b>BPW News</b></p> <p><b>BPW Spare Part Price List</b> <b>coming soon!</b></p> <p>BPW Global Press (<a href="#">Online</a>)</p> <p>All News &amp; Bulletins (<a href="#">Online</a>)</p> <p><a href="http://www.bpw.co.za">www.bpw.co.za</a></p>
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### BPW Training Information and Courses 2017



Expert Knowledge and practical **Know How.**

BPW TRAINING COURSES 2017

#### March Training Courses:

**TSB ECO Disc** - (02 March DURBAN)

#### April Training Course:

**Axle and Suspension Maintenance**  
(03 - 04 April - BPW Axles JHB)





**TSB ECO Disc** - (05 April - BPW Axles JHB)

**April 18 - 21 Zambia**

[View 2017 Training Course details](#)

[Download 2017 Training Course Date](#)

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 <p><b>Workshop Manuals</b></p>	 <p><b>Maintenance Instructions</b></p>	 <p><b>Installation Instructions</b></p>	 <p><b>BPW SA TV Play Video</b></p>	 <p><b>BPW Price List Coming Soon</b></p>
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